

2015

Heritage Hunt, Gainesville, VA (Advertised)

Sold Summary

	2015	2014	% Change
Sold Dollar Volume	\$30,628,250	\$37,579,925	-18.50%
Avg Sold Price	\$425,392	\$436,976	-2.65%
Median Sold Price	\$425,000	\$431,688	-1.55%
Units Sold	72	86	-16.28%
Avg Days on Market	65	43	51.16%
Avg List Price for Solds	\$435,376	\$444,782	-2.11%
Avg SP to OLP Ratio	95.5%	96.3%	-0.84%
Ratio of Avg SP to Avg OLP	95.4%	96.1%	-0.70%
Attached Avg Sold Price	\$268,944	\$363,133	-25.94%
Detached Avg Sold Price	\$447,742	\$448,950	-0.27%
Attached Units Sold	9	12	-25.00%
Detached Units Sold	63	74	-14.86%

Financing (Sold)

Assumption	0
Cash	29
Conventional	37
FHA	0
Other	3
Owner	0
VA	3

Days on Market (Sold)

0	3
1 to 10	10
11 to 20	9
21 to 30	11
31 to 60	16
61 to 90	8
91 to 120	2
121 to 180	6
181 to 360	5
361 to 720	2
721+	0

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Sold Detail

Price Ranges	Residential						Condo/Coop
	2 or Less BR		3 BR		4 or More BR		All
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	0
\$100K to \$149,999	0	0	0	0	0	0	0
\$150K to \$199,999	0	0	0	0	0	0	0
\$200K to \$299,999	0	0	0	0	0	0	8
\$300K to \$399,999	8	0	11	0	3	0	0
\$400K to \$499,999	4	0	13	0	9	1	0
\$500K to \$599,999	1	0	10	0	1	0	0
\$600K to \$799,999	0	0	1	0	2	0	0
\$800K to \$999,999	0	0	0	0	0	0	0
\$1M to \$2,499,999	0	0	0	0	0	0	0
\$2.5M to \$4,999,999	0	0	0	0	0	0	0
\$5,000,000+	0	0	0	0	0	0	0
Total	13	0	35	0	15	1	8
Avg Sold Price	\$386,231	\$0	\$459,896	\$0	\$472,693	\$402,500	\$252,250
Prev Year - Avg Sold Price	\$377,333	\$307,950	\$477,917	\$378,843	\$455,715	\$399,950	\$289,900
Avg Sold % Change	2.36%	0.00%	-3.77%	0.00%	3.73%	0.64%	-12.99%
Prev Year - # of Solds	18	2	41	7	15	2	1